

# EMPRESA DE COMERCIALIZAÇÃO AGRÍCOLA

## AN INTERMEDIARY TO PROTECT SMALL FARMERS

● Project launched

### KEY MESSAGES

**Description:** Empresa de Comercialização Agrícola (ECA) works on the whole maize value chain, by providing seeds and inputs to producers, training them, then buying their production to sell it in the local market



**Specificity:** Empowerment of producers and will to transfer the company's ownership to the farmers

**Impact:** +80% increase of harvests on average

### LEVERS

- SOILS
- AGRICULTURAL WATER
- RISK MANAGEMENT
- FINANCING

### SCOPE

**MOZAMBIQUE**

4 300 farmers  
(of which 2 300 under contract)

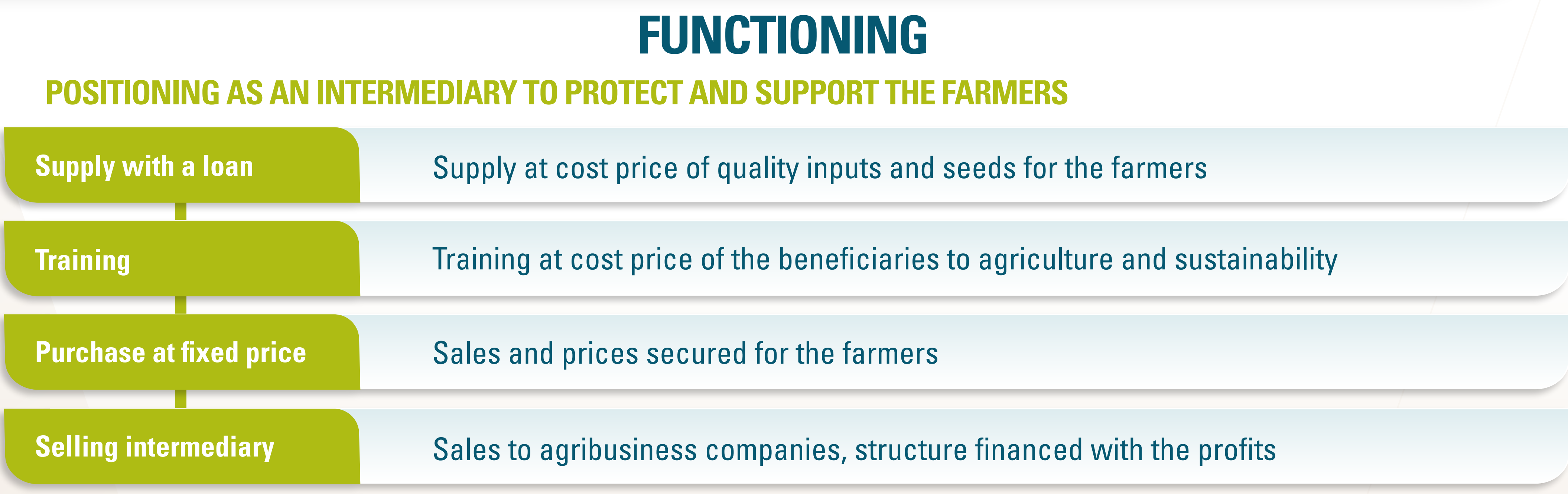


Illustration: the quality of the seeds provided and the training given help farmers obtain a better quality production, and thus increase their income

### BUDGET


\$ 1,9 M in 2014  
(\$ 1,4 M in 2013)

### IMPACTS

<b>Agricultural productivity</b> +80% increase of harvests on average	<b>Climate change</b> Training to sustainable and conservation agriculture	<b>Sustainable dev. goals</b> +90% of additional income on average per household
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### PLAYERS

Donors



+ PRIVATE DONORS

### NEXT STEPS

Will to transfer ECA's ownership to beneficiary farmers